



## INVITATION

### **Business-to-Business (B2B) meeting for energy efficiency and green energy solutions**

Place and time: 15.00-18.00, February 11, 2016, IBB, Johannes Rau International Centre for Education and Exchange, pr. Gazety Pravda 11, Minsk

Concept: The B2B meetings will follow a seminar on the Nordic experiences in green energy and energy efficiency organized in the same premises in the first part of the day (see separate program). All participants of the B2B are invited to take part in the seminar as well.

After the seminar a **business-to business meeting space** will be provided for the representatives of the Nordic companies and representatives of the Belarusian municipalities to meet each other and discuss possible cooperation. In the beginning of the B2B part each Nordic participant will have 1-2 minutes for pitching, to tell who they are, what kind of problems they can solve in order to help the local participants to find the right company to talk to.

The target group: Nordic companies within the green energy/energy efficiency sector (e.g. biomass, forest, straw, garbage, district heating, hydropower) from Denmark, Finland, Iceland, Norway and Sweden, interested in cooperation with Belarusian public and private sectors are invited to take part.

From the Belarusian side ca. 100-150 representatives of Belarusian municipalities/municipal enterprises will take part.

#### Costs

The organizers are providing the meeting space and tea/coffee free of charge. Companies are expected to cover travel and accommodation costs for their representatives. We recommend to stay at the IBB hotel, where we have agreed the price 53 EUR/night plus 10 EUR for breakfast. If you would like to use this offer, please contact Ekaterina Dushenina, hotel manager, +375 17 270 70 04, [hotel@ibb.by](mailto:hotel@ibb.by) with the reference code "Embassy of Sweden".

No interpretation will be provided during the B2B, therefore it is advised that companies have Russian/Belarusian speaking representatives or bring their own interpreters.

#### Registration

The registration deadline is **February 2, 2016**. Please register by sending an e-mail to **Vyacheslav Demidkov** from Energopro, [v.demidkov@energopro.by](mailto:v.demidkov@energopro.by). Please contact Vyacheslav as well in case you need the invitation for visa.

#### The project is supported by:

Nordic Council of Ministers office in Lithuania  
Royal Norwegian Embassy in Kyiv

#### Partners:

Department of Energy Efficiency of State Committee for Standardization of the Republic of Belarus  
Energopro  
Embassy of Sweden in Minsk  
Liaison office of Finland to the Republic of Belarus  
Embassy of Denmark in Moscow