



Contact:
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Russian Market Visit Oil & Gas: Upstream – Downstream – Midstream

Are you looking for more opportunities within the Oil & Gas sector? Have you considered Russia?

Join Trade Council Russia for the market visit to Moscow 20th to 24th June 2016 and get acquainted with the Russian market!

You will gain insight into the Russian market and identify specific opportunities for your company in Russia. You will be brought close to potential partners, customers and projects, including a visit to Russia's major trade fair within oil and gas - the 14th Moscow International Oil & Gas Exhibition (MIOGE), where you will have the opportunity of B2B networking with participating companies. For more information about MIOGE, kindly [click here](#).

In the framework of the MIOGE Exhibition you will also have the opportunity to obtain B2B meetings with large Russia-based international heavy industry and manufacturing conglomerates, which have interest in setting up cooperation with Danish companies.

Please contact us before 20th April, 2016!

Kind regards,
Thorbjørn Lindmark



A unique opportunity to get acquainted with the Russian market!

In order to provide you with a deeper knowledge we will make a presentation on Russia's current Oil & Gas market situation, business culture, and arrange meetings with relevant Russian authorities. We will also look at the opportunities and challenges for your company in terms of sales to Russia.

The preliminary programme for the market visit will consist of the following elements

- Participation at the MIOGE Exhibition.
- B2B meetings with large scale conglomerates.
- Meetings and round-table discussions with the Russian Ministry of Energy.
- Meetings and round-table discussions with the Russian Ministry of Natural resources and Environment.
- Briefing about political, economic and legal situation in Russia and how it may affect your business.
- Reception with the authorities and potential clients/partners at the residence of the Danish Ambassador.

Russian oil conglomerates are currently looking for strong collaborative partners in the oil and gas industry to join them in addressing the Russian and other CIS markets. A partnership with such a Russian company could consist of the following:

- Joint launching of products for Upstream, Midstream, Downstream in Russia/CIS.
- Assessment and confirmation of market potential.
- Joint development of mutually beneficial business cases and route-to-market.

Participation fee

The price of a Market Visit is **DKK 12,000** for Small- & Medium-Sized Enterprises under the EU definition. This corresponds to a subsidy of 50 percent of the normal price per hour (in 2016 the price per hour is DKK 960).

For more information, please contact;
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